

USDA BROILER MARKET NEWS REPORT

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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch



ITEM

NATIONAL BROILER MARKET AT-A-GLANCE

Market conditions were highly unsettled with trade sentiment trending sharply lower than the past week. Demand for post holiday fill-in was light. Most buyers were content to await regular arrivals to service needs. Offerings from producers were available, often at less than full value on both parts and whole body product. Live supplies were adequate at generally desirable weights.

GEORGIA F.O.B. DOCK PRICES The Georgia f.o.b. dock quoted price on broilers/fryers for next week's trading remains unchanged at 61.50 cents based on full truck load lots of ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds. This compares to 71.25 cents last year on the 9th of September, 1998.

| DOCK PRICE | |
|----------------|----|
| CENTS PER POUN | D) |

| BREASTS - B/S | 197.00 |
|------------------|--------|
| BREASTS - WHOLE | 96.50 |
| THIGH MEAT - B/S | 62.50 |
| LEG QUARTERS | 23.00 |
| WINGS | 54.00 |

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

CHICK PLACEMENT AND EGG SET TOTAL

| 15 STATES | | | PERCENT CHANGE |
|-------------------|----------------|-------------|----------------|
| WEEK ENDING 9/04/ | 99 1999 | <u>1998</u> | PREVIOUS YEAR |
| EGGS SET | 177,063 | 173,366 | +02 |
| CHICKS PLACED | 140.651 | 138.388 | +02 |

Broiler Eggs Set In 15 Selected States Up 2 Percent

Commercial hatcheries in the 15-State weekly program set in incubators 177 million eggs during the week ending September 4, 1999. This was up 2 percent from the eggs set the corresponding week a year earlier. Average hatchability for chicks hatched during the week was 80 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

Broiler Chicks Placed Up 2 Percent

Broiler growers in the 15-State weekly program placed 141 million chicks for meat production during the week ending September 4, 1999. Placements were up 2 percent from the comparable week in 1998. Cumulative placements from January 3, 1999, through September 4, 1999, were 5.06 billion, up 3 percent from the same period a year earlier.

BASED ON THE PRELIMINARY CHICK PLACEMENTS, THE NUMBER OF FRYERS AVAILABLE FOR MARKETING DURING THE WEEK ENDING 16-Oct-99 IS ESTIMATED AT 148.7 MILLION HEAD. THIS COMPARES TO 149.6 MILLION HEAD THE PREVIOUS WEEK AND TO 145.8 MILLION HEAD THE SAME WEEK A YEAR AGO, WHEN THE SLAUGHTER WAS 150.7 MILLION HEAD AND THE 12-CITY WEIGHTED AVERAGE PRICE WAS 68.72 CENTS PER POUND.

WESTERN REGION BROILER/FRYERS The market tone was barely steady. Offerings ample and slow to clear. Sharper discounts offered to help stimulate interest in additional product. Buyers' needs were light to moderate. Demand was moderate overall, best to cover ads. Floor stocks in fair balance. The market tone was weak on breast and about steady on balance of parts.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was steady to barely steady. Demand was fair at best with limited trading. Supplies were at least sufficient to handle current needs. In the parts structure, breast items were adequate to fully adequate and slow to move, dark meat items and wings were well balanced and showing good movement. In production areas, live supplies were moderate. Weights were mostly desirable.

MIDWEST REGION BROILER/FRYERS Whole fryer trade sentiment was barely steady to weak. Offerings were at least adequate for the light buyer interest, even with attractive discounting. Retail and food service movement was irregular, slow to fair and noted as typical following a holiday. Fill-in trading was slowing. Fast food trading in the Chicago area was reported as fair to good. Floor stocks were adequate with weights desirable to heavy. Parts trading was spotty and very selective. Most active trading noted on wings and leg quarters with a few reports of discounting on breast items. Supplies of all items were at least adequate with boneless/skinless breasts in the longest position. A major chain noted featured family pack boneless/skinless breasts at \$1.88 in Detroit and Pick of the Chick at \$.97 in Ohio. Features in Chicago included drums and thighs at 69 cents and wings at 79 cents. Parts trade sentiment was steady on wings, cautiously steady on dark meat items and weak on breast items.

NORTHEAST REGION BROILER/FRYERS Trucklot buying interest on ready-to-cook whole broiler/fryers continued about moderate. Offerings easily covered current trade requirements. Retail and distributive movement was light. The market tone was barely steady to instances weak. In the parts market, breast items continued to struggle and were often sharply discounted in an effort to stimulate buyer interest.

DELMARVA BROILER/FRYER MARKET Movement of ready-to-cook whole birds was fair to good and was sufficient in keeping the bulk of seller offerings cleared satisfactorily. Live supplies were mostly moderate; weights were mixed in a full range of light to heavy. Processing schedules were moderate to heavy. Less than trucklot asking prices were unchanged at 53 to 65 cents. Trade sentiment was generally steady. In the parts complex, the availability of breast items increased as buying interest slowed and was only spotty at best. Leg quarters and wings were noted as in good demand and the supply of each was tight at most plants.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA. **BRANDED U.S. GRADE A**

RANGE 50-69 WEIGHTED AVERAGE 56.65 NO. OF BOXES 8,407 *6 of 8 plants reporting.

| VOL. 46 NO. 107 | NO. 107 USDA BROILER MARKET NEWS REPORT | | | DNESDAY, SEPTEMBER 08,1999 | | | |
|--------------------|-----------------------------------------|----------------------------|-----------------|----------------------------|--|--|--|
| | <u>so</u> | UTHERN STATES BROILER/FRYE | R PARTS | | | | |
| POUNDS WTD | | | | | | | |
| <u>ITEM</u> | (000) | <u>RANGE</u> | <u>MAJORITY</u> | <u>AVG</u> | | | |
| BREAST - B/S | 788 | 137.00-240.00 | - | 206.63 | | | |
| TENDERLOINS | 65 | 152.00-195.00 | 152-155 | 168.40 | | | |
| BREAST - LINE RUN | 106 | 95.00-99.00 | 95-96 | 95.38 | | | |
| FRONT HALVES | 140 | 67.00-80.00 | - | 73.00 | | | |
| LEGS | 87 | 31.00-37.00 | 31-32 | 31.48 | | | |
| LEG QUARTERS (BUI | _K) 472 | 19.00-22.00 | 19-20 | 19.50 | | | |
| LEG QUARTERS (4/10 | 0) 1,398 | 21.00-24.00 | 21-23 | 22.15 | | | |
| WINGS (WHOLE) | 74 | 49.00-53.50 | - | 50.68 | | | |
| WINGS (CUT) | 457 | 55.00-71.00 | 60-61 | 62.62 | | | |
| DRUMSTICKS | TOO FEW TO REPORT | | | | | | |
| THIGHS | TOO FEW TO REPORT | | | | | | |
| B/S THIGHS | 120 | 56.00-68.00 | - | 58.42 | | | |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR SEPTEMBER 08, 1999 — F.O.B. DOCK.

TODAY'S 5-DAY
RANGE AVERAGE AVERAGE
43.00 - 51.00 46.25 47.59

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS

Trucklot buying activity was mixed with dealers remaining cautious as they fill their needs. Offerings of breast items were sharply discounted in an effort to stimulate interest, other items varied in both availability and price from plant to plant as well as from location. Retail and distributive movement was generally of a light and spotty nature. The market tone was weak on breast items, cautiously steady on the balance.

*PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL

TRUCKLOT AND TRUCKLOT QUANTITIES

| CURRENT NEG | WID | |
|-------------|-----------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| TRADING* | <u>AVG**</u> | <u>VOL/LBS</u> |
| 180-185 | 195.74 | 371,800 |
| 150-155 | 154.82 | 37,029 |
| 84-85 | 99.43 | 228,200 |
| 84 | 82.80 | 100,800 |
| 30-31 | 33.61 | 151,200 |
| 20-21 | 22.32 | 358,076 |
| 34-35 | 32.86 | 77,870 |
| 20-21 | 31.17 | 78,480 |
| 70-71 | 70.24 | 30,950 |
| 49-50 | 54.34 | 200,180 |
| 10-12 | 12.20 | 21,880 |
| 55-60 | 59.95 | 18,039 |
| 40-45 | 44.24 | 35,560 |
| | 180-185 150-155 84-85 84 30-31 20-21 34-35 20-21 70-71 49-50 10-12 55-60 | TRADING* AVG*** 180-185 195.74 150-155 154.82 84-85 99.43 84 82.80 30-31 33.61 20-21 22.32 34-35 32.86 20-21 31.17 70-71 70.24 49-50 54.34 10-12 12.20 55-60 59.95 |

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG).

^{**} WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

| ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS) | | | | | | SOUTHERN CALIFO | RNIA (L.A. ARI | EA) | | | | |
|------------------------------------------------------|-----------|----------|--------------|-----------|---------------|------------------------|----------------|----------------|------------------|-------------|--------------|----------|
| | | | | | - | | | | PROCESSED POULT | RY DELIVERE | D TO RETAIL | LERS |
| | ESTIM/ | ATED | ACT | UAL | AVG \ | NTS | ACTUAL | AVG WTS | | | RANGE | |
| | 09/08 | 09/07 | 09/06 | 09/03 | 09/06 | 09/03 | 09/01 | 08/30 | FRESH FRYERS | | 82-84 | |
| ALA | 3,874 | 3,748 | (A) | 4,050 | (A) | 4.86 | 3,844 | 5.05 | ROASTERS 4# & UF | • | 84-90 | |
| ARK | 4,564 | 5,192 | Holiday | 5,606 | Holiday | 4.57 | 5,024 | 4.76 | HENS UNDER 5# | | | |
| DELMARVA | 2,496 | 2,507 | Holiday | 2,970 | Holiday | 4.88 | 2,533 | 4.99 | HENS OVER 5# | | 83-88 | |
| KY-LA-TN | 1,809 | 1,771 | (A) | 1,982 | (A) | 4.34 | 1,781 | 4.44 | DUCKS | | 135 | |
| MISS | 2,808 | 2,852 | (A) | 3,257 | (A) | 4.83 | 2,775 | 4.89 | RABBITS-WHOLE | | 309 | |
| NC | 2,594 | 2,340 | (A) | 3,085 | (A) | 5.26 | 2,569 | 5.56 | RABBITS-CUT UP | | 326 | |
| TEXAS | 2,063 | 2,044 | (A) | 2,400 | (A) | 4.48 | 2,036 | 4.62 | SAN FRANCISCO PE | | | |
| TOTAL | 20,208 | 20,454 | 2,733 | 23,350 | 4.47 | 4.76 | 20,562 | 4.92 | DELIVERED TO RES | | | <u> </u> |
| MON-WED | 43,591(E | 3) | | | | | 61,449(B) | | FRESH FRYERS | ICE PACK | 93-98 | |
| (A) Not pub | lished to | avoid | disclosing | g individ | ual operation | ons | | | | DRY PACK | 107 | |
| (B) Weekly | cumulati | ve for s | states liste | ed above | ٠. | | | | ROASTERS 4# & UF | _ | 104 | |
| Broiler-fryer | slaughte | er unde | r federal | inspectio | n for 08-S | ep-99 is | estimated to | b be | | ICE PACK | 112 | |
| - | _ | | | - | | - | cent from a y | | HENS OVER 5# | DRY PACK | 98 | |
| (Last week | | • | | | • . | • | , | J | | ICE PACK | 92 | |
| , | ,,- | , | , | , , | , | | | | DLICKS | 1 | 49-166 | |

^{*} TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

ESTIMATED U.S. LIVE POULTRY SLAUGHTER

UNDER FEDERAL INSPECTION FOR WEEK ENDING SEPT - 11

| | CURRENT WEEK | PREVIOUS WEEK |
|--------------|---------------------|---------------|
| | 09/11/99 (1) | 09/04/99 |
| CLASS | ——— THOUS | SAND HEAD ——— |
| BRO-FRY | 126,390 (2) | 159,340 |
| LT HENS | 1,634 | 1,987 |
| HVY HENS | 1,385 | 1,575 |
| CHECK TOTAL | 129,409 | 162,902 |
| (1)ESTIMATED | | |
| | | |

(2)The estimated number of broiler-fryers available for slaughter the week ending 11-Sep-99 is 152.7 million head compared to 150.8 million head slaughtered the same week last year. The estimated U.S. slaughter this week is 127.9 million head or 24.8 million less than estimated available. For week of 18-Sep-99 the estimated available is 150.8 million head.

WEEKLY COLD STORAGE HOLDINGS

SELECTED STORAGE CENTERS

(INCLUDES GOVERNMENT STOCKS) (IN THOUSANDS)

| | | PROCESSED TURKEY LBS | PROCESSED POULTRY LBS |
|-----|----------|-----------------------|-----------------------|
| AM | 6-Sep-99 | 192,814 | 95,979 |
| AM | 1-Aug-99 | 195,480 | 94,776 |
| CHG | } | -2,666 | 1,203 |
| PCT | CHG | -1 | 1 |

COLD STORAGE MOVEMENT

(IN THOUSANDS)

| | PROCESSED TURKEYS | | | PROC | ESSED PO | <u>OULTRY</u> |
|----------------|-------------------|----------|----------|---------|----------|---------------|
| | 09/6/99 | 08/30/99 | 09/07/98 | 09/6/99 | 08/30/99 | 09/07/98 |
| PACIFIC | | | | | | |
| COAST | 39,936 | 38,497 | 42,678 | 16,512 | 17,224 | 8,183 |
| LOS | | | | | | |
| ANGELES | 1,056 | 1,019 | 466 | 6,754 | 6,683 | 3,358 |

| HACKETTSTOWN POULTRY SALES | FOR 09/08/99 | | |
|--------------------------------------------------------------|----------------|--------|--|
| LO HI AVG | LO | HI AVG | |
| HEAVY FOWL lb65 -HEAVY FOWL ea. | | - | |
| LIGHT FOWL lb10 -LIGHT FOWL ea. | | - | |
| MIXED FOWL lb851.00 .93MIXED FOWL ea. | .703.50 | - | |
| BANTAMS lb401.00 .64BANTAMS ea. | | | |
| BROILERS lbBROILERS ea. | | - | |
| ROASTERS lb ROASTERS ea. | | - | |
| FRYERS lbFRYERS ea. CHICKS lbCHICKS ea. | | - | |
| CHICKS lb CHICKS ea. | .502.00 | - | |
| PULLETS lbPULLETS ea. | | - | |
| BUNNIES lb BUNNIES ea. | -2.25 | - | |
| ROOSTERS lb701.45 .98ROOSTERS ea. | -4.00 | - | |
| GEESE lbGEESE ea. | | | |
| TURKEYS lb351.90 .87TURKEYS ea. DUCKS lb801.50 1.13DUCKS ea. | | - | |
| DUCKS lb801.50 1.13DUCKS ea. | | - | |
| RABBITS lb301.10 .77RABBITS ea. | .501.75 | - | |
| PIGEONS lb PIGEONS ea. | 1.002.50 | - | |
| GUINEA FOWL lb GUINEA FOWL ea | 5.009.00 - | | |
| DUCKLINGS lb DUCKLINGS ea. | 1.502.50 | - | |
| GUINEA KEETS ea CALL DUCK | S ea.9.0011.50 |) - | |
| SILKIES ea754.50 -GOSLINGS ea. | | - | |
| GUINEA PIGS ea75 - | | | |

CENTRAL MISCELLANEOUS POULTRY RTC HENS

READY-TO-COOK PRICES NEGOTIATED FOR DELIVERY TO FIRST RECEIVERS, U.S. GRADE A AND PLANT GRADE, 5LBS. AND UP, FOR WEEK OF SEPTEMBER 6, 1999.

| | | <u>RANGE</u> |
|-------------|-----------------------------------------------------|--------------|
| <u>HENS</u> | ICE PACKED (12 PER BOX) VACUUM PACKED (6-9 PER BOX) | 60-64 66 |
| | VACCONIT ACITED (0-31 EIT DOX) | 00 |

MAJOR WHOLESALE MARKETS-Mexico City

| Cents per pound for the week ending September 3, 1999 | | | | | | | |
|-------------------------------------------------------|----------|---------|-----------|------------|------------|-------|--|
| | Whole | | Legs | Necks,Bacl | ks Livers/ | | |
| | Chickens | Breasts | w/ Thighs | & Wings | Gizzards | Hens | |
| | | | | | | | |
| RAYO | N | | | | | | |
| Low | 48.63 | 102.11 | 68.08 | 24.31 | 4.86 | 46.20 | |
| High | 50.09 | 126.43 | 87.53 | 29.18 | 5.84 | 46.20 | |
| Mostly | 50.09 | 121.57 | 77.80 | 24.31 | 4.86 | 46.20 | |
| SANJ | UAN | | | | | | |
| Low | 54.46 | 102.11 | 63.21 | 24.31 | 7.29 | 51.06 | |
| High | 56.41 | 121.57 | 82.66 | 31.61 | 8.75 | 51.06 | |
| Mostly | 55.43 | 111.84 | 68.08 | 26.74 | 7.29 | 51.06 | |
| NEW S | SAN JUAN | | | | | | |
| Low | 48.63 | 102.11 | 68.08 | 19.45 | 4.86 | 43.76 | |
| High | 50.57 | 121.57 | 87.53 | 24.31 | 5.84 | 43.76 | |
| Mostly | 49.60 | 121.57 | 72.94 | 19.45 | 4.86 | 43.76 | |
| BECE | RRA | | | | | | |
| Low | 54.46 | 102.11 | 63.21 | 26.74 | 5.84 | 48.63 | |
| High | 56.41 | 116.70 | 68.08 | 34.04 | 8.75 | 48.63 | |
| Mostly | 56.41 | 116.70 | 68.08 | 29.18 | 7.29 | 48.63 | |
| | | | | | | | |

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TOTAL COOPS 114